









# **Trophy Properties Marketing 2019**

Alberta | British Columbia | Manitoba | Saskatchewan

SPORTS AFIELD TROPHY PROPERTIES®

# -Welcome

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Thank you, we look forward to working together!

Heleen Jacobson 123abc



#### 1-866-345-3414 | trophyproperties.ca Alberta | British Columbia | Manitoba | Saskatchewan

## **Sports Afield Brand**

#### Brand Identity \_\_\_

- Since 1887 the iconic *Sports Afield* name has been synonymous with outdoor recreation and conservation.
- Sports Afield is a world wide network of recreational property experts who market hunting land, farms, ranchers, waterfront properties, lake homes, Luxury estates, ocean properties.
- In early 2014, Sports Afield acquired the assets of Cabela's trophies properties, a leading source of recreational property.
- YOU as an agent can become part of this company tapping into the resource already in place and assist the outdoor enthusiast fulfill their greatest dreams.









# **Sports Afield Trophy Properties®**

#### Marketing Muscle, Multiplied \_\_\_\_\_

- Global listing exposure to agents and buyers our competition can't reach.
- World wide listing exposure via website syndication to over 500 other farm, ranch, and recreational websites.
- Sports Afield Trophy Properties (SATP) unlocks a vast, global network of gold class agents and buyers.
- Exclusive marketing offered by no other brokerage in Canada.







## What is a Trophy Property

Exclusive Recognition \_\_\_\_

- A trophy property is a real-state term for the top two percent of properties in a given subcategory.
- Residences that are architecturally or historically preserved properties.
- Agricultural lands that have extraordinary yields.
- High-amenity natural land and properties with spectacular view other extraordinary features.







#### **All SATP Affiliated Brokers**

Endless Opportunities

- The exclusive right to advertise recreational properties Premium Membership in Landwatch.com. on the SATP website.
- SATP has a highly visible presence at the United State's largest and most prestigious outdoor shows and conventions.
- World wide exposure to foreign investors, capitalizing on promoting properties in British Columbia which has unrestricted foreign ownership of land.





Big Properties, Big Results

- Billions of dollars in total real estate sold!
- Over \$300 million in farm, ranch, and recreational properties sold. (2017)
- Over \$250 million in Sports Afield trophy property listings sold (2017).
- SATP understands the needs of elite recreation buyers and sellers. Agents like YOU could unlock great potential by becoming the top SATP agent in Canada.
- In short SATP understand gold class listings and how to easily facilitate your increase in income goals.

<b>Listing Volume</b>	Territory	Listing Volume	erritory	Listing Volume	Territory
\$11,104,880	300	\$111,332,000	200	\$77,088,000	200
\$7,750,000	205	\$62,506,441	300	\$72,220,999	300
\$7,532,900	301	\$54,054,424	301	\$49,170,250	301
\$6,965,000	405	\$25,347,400	302	\$37,522,000	302
\$6,625,000	200	\$24,802,800	1701	\$25,554,800	1701
\$3,607,900	1701	\$19,162,760	113	\$23,570,685	714
\$3,581,500	114	\$15,000,000	714	\$19,541,900	405
\$3,333,000	1108	\$15,467,490	405	\$17,529,000	1507
\$2,524,113	1102	\$13,425,000	1507	\$17,455,635	113
\$2,390,150	1103	\$11,964,695	110	\$15,000,000	3015

## Online Marketing & Emerging Tech

Cutting-Edge Connections

- The website, trophyproperties.ca, showcases listings and draws considerable buyer traffic.
- Regular, targeted emails reaching tens of thousands each month.
- Social media marketing targeting international buyers in their native language.
- Use of emerging technologies like 3D mapping and virtual reality to make listings stand out.





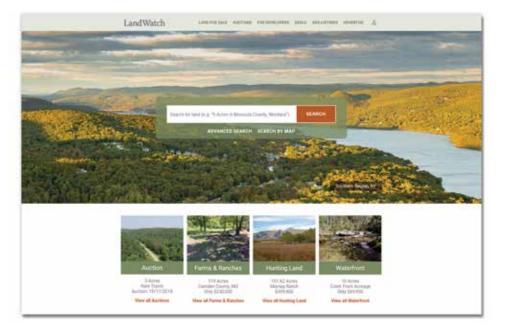




### **Access to Leading Websites**

Extensive Reach, Easy Uploads

- Brokers can upload property listings to many websites.
- LandWatch, LandJournal, LivingTheCountryLife and more!
- These primary sites feed hundreds of secondary sites allowing our agents to enjoy an even greater reach in marketing top properties.



# **Canadian Hunting TV Programs**

Reality TV and Online Streaming

- Broadcasting across Canada and Europe, Wild TV provides entertaining and educational programming to the devoted outdoors men who exclusively enjoy hunting, fishing, shooting and motorsports.
- Prairie Pursuit explores the nooks and crannies of Saskatchewan uncovering all the hunting riches that it has to offer.





### **Stellar Print Marketing**

Persuasive and Targeted

- Properties featured in annual SATP Catalog distributing 15,000 copies world wide!
- Monthly SATP Magazine distributing 50,000 to subscribers in North America.
- Properties featured in our own full color Real Estate brochure, and in local and national magazines and newspapers.
- Target direct mail campaigns that reach specific audiences.















SATP Licensing Fees are applicable

For more information contact

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